



**EGP Cloud<sup>®</sup>**

# PROFESSIONAL CLOUD STRATEGY CONSULTING

Strategy Development and Migration  
Services for Leveraging Cloud Solutions  
to Their Fullest

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Enterprise GrowthPath<sup>®</sup>  
EGP Secure<sup>®</sup>  
EGP Cloud<sup>™</sup>  
ConstructIT<sup>®</sup>*

# Professional Cloud Strategy Consulting

Since the introduction of Cloud-based services, thousands of organizations have benefitted from their ability to simplify support, minimize infrastructure requirements, and provide enterprise class security at a fraction of the cost.

## Is Your Organization Meeting Privacy Expectations?

### Cloud Strategy Explained

Since the emergence of Cloud-based applications, software providers have been introducing Cloud versions of solutions at breakneck speeds. Given the ubiquitous nature of the Cloud, a well-defined cloud adoption strategy has become an essential component of every IT strategy.

Cloud adoption is about more than just migration. A properly defined strategy entails:

- Evaluation of solutions for suitability/maturity.
- Investigation of ingestion processes for legacy data.  
Understanding the functionality of related applications to avoid redundancy.
- Evaluating interoperability between solutions.
- Vetting cloud applications for security protections and assessing the ability to function seamlessly with an organization's authentication scheme.
- Conducting financial feasibility studies that compare monthly fees and migration costs to the amortized cost of in-house solutions.

### Implementation and Migration

The process of adopting cloud solutions involves varying degrees of effort ranging from very simple to highly complex.

Common solutions such as email and file storage platforms are generally simplistic in nature. With some exceptions when pre-existing data sets are exceedingly large, or when complex directory structures and permissions must be altered or re-created, cloud migration of this type is usually

uneventful and can be undertaken by IT generalists.

Niche solutions and enterprise-level migrations usually tend to be more complex and time consuming. In most cases, these migrations are best performed by the Cloud providers themselves, with oversight by the organization's IT management.

### Ongoing Management

It is a common misconception that cloud-based solutions do not require management. While most platforms do an exceptional job of maintaining and updating their solutions, few cloud providers allocate much attention (if any) to ensuring their resources are being used wisely.

Because cloud service fees are often variable based on bandwidth use, storage utilization and even the customer's choice of configuration settings, cloud spending should be monitored on a regular basis.

Typically, an examination of invoices should be conducted by an organization's financial controller to identify any material deviation in costs, along with periodic co-evaluations with the designated IT professional overseeing the solution. Doing so is an essential to ensure resources are not being wasted.

### Getting Started

For cloud strategy assistance, contact your Sandbox Technologies Engineer, Account Manager or CCIO and ask about how our EGPCloud specialists can help your business.

For additional information, contact your Sandbox Technologies Engineer, Account Manager or Consulting CIO, or send an email to [inquiries@sandboxtech.com](mailto:inquiries@sandboxtech.com).