

SMALL BUSINESS SOLUTIONS

Service Options and Solutions for Small to Medium-Sized Businesses.

Sandbox Technologies
3868 W Carson St, Suite 316
Torrance, CA 90503
www.sandboxtech.com
Tel. 424.207.5130

SANDBOX TECHNOLOGIES

Small Business Solutions
Enterprise GrowthPath®
EGP Secure®
EGP Cloud™
ConstructIT®

Small Business Solutions

Whether it's assistance with a large project or equipment roll-out, time and materials-based support for in-house IT personnel, or full-service outsourced IT on an hourly or flat-fee basis, Sandbox Technologies has you covered.

Flexible Service Options for Your Unique Business Needs

In Information Technology, the term "One size Fits all" would be far from an accurate descriptor, yet at the same time (with some exceptions) most business IT needs have much in common, particularly within small to medium-sized businesses.

The Evolution of Service Models

In the early years of outsourced IT, services were predominantly rendered on a time and materials basis, with clients paying on a month-to-month basis for services rendered plus any technology purchases required (if any) during that period.

Managed Services

On or about the mid 2000's, the advent of what are known as Remote Monitoring and Management or "RMM" tools gave rise to the adoption of a long-established concept called "Managed Services" Once the domain of large enterprise solution providers and niche software vendors, managed services began being offered by IT generalists.

The managed service model provided customers with the option of purchasing general support and maintenance services for a flat monthly fee, with a few carve-outs for services falling outside the norm.

Empowering Customers with A Choice

At Sandbox Technologies, we recognize that time and materials models and managed service models appeal to different customers in different ways.

For this reason, we continue to offer both options; a time and materials-based model, and a proprietary managed services derivative we call Concierge Managed Services, or "CMSP".

Why CMSP?

While many similarities exist between traditional managed services and Concierge Managed Services, the standard MSP model incentivizes providers to minimize the amount of effort put forth in order to maximize profitability.

As a longtime leader in the provision of Concierge Level® IT services, providing anything but the highest level of service was not an option for our firm. Our CMSP model was created to provide a managed service alternative without sacrificing quality.

Choosing the Right Solution

There are many variables to consider when determining what service model is best for you. To aid in your decision making, our recommended first step is to request a no-charge consultation with an Account Manager or CCIO.

With a basic understanding of your environment and objectives, they'll be able to provide detailed information about both service offerings and help guide you toward the solution that's right for you. All options offer the ability to provide:

-Full service, outsourced IT
-Individual project support
-Online and telephone-based helpdesk support
-Documentation services
-IT strategy and planning services
-One-stop hardware and software procurement
-Information security solutions and training

For additional information, contact your Sandbox Technologies Engineer, Account Manager or Consulting CIO, or send an email to inquiries@sandboxtech.com.

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